<u>Section 01 – 03h-18h30 – Profs. Guilherme F. A. Monteiro (Insper); Nicolai J. Foss (Copenhagen Business School) and Sérgio G. Lazzarini (Insper)</u>

- Vargas-Hernández INSTITUTIONALISM AND CULTURE IN MULTINATIONAL FIRMS: THE...
- Maia, Bataglia TECHNOLOGICAL INNOVATION SYSTEM AS ANTECEDENT TO THE...
- Presoto, Schnaider, Pongeluppe MAPPING THE HIGH AND LOW CHURCHES: THE EVOLUTION OF THE...
- Garcia de Agnelli THE EVOLUTION OF BUSINESS GROUPS IN BRAZIL, CHILE AND...
- Nogueira, Bataglia TRANSACTION COSTS, CAPABILITIES AND VERTICAL INTEGRATION...
- Augusto, de Souza, Cario COMPLEMENTARITY BETWEEN ECT, ECM AND RBV IN THE STUDY OF...
- Moron, Durigan Júnior UNDERSTANDING THE INSTITUTION BASED VIEW AND IT'S...
- Britto, Lemos, De Angelo UM ESTUDO BIBLIOMÉTRICO SOBRE A EVOLUÇÃO DA PESQUISA...

<u>Section 02 – 03h-18h30 – Profs. Emmanuel Raynaud (INRA); Fábio Chaddad (University of Missouri/Insper) and Gaetano Martino (Università Perugia)</u>

- Vinholis, Souza Filho, Carrer, Chaddad THE ROLE OF COMPLEMENTARITY IN AGRICULTURAL TECHNOLOGY...
- Trindade, Biasloskorski Neto ANALYSIS AND PERCEPTION OF THE COSTS OF CORPORATE...
- Cunha, Saes, Mainville THE INFLUENCE OF INSTITUTIONAL ENVIRONMENT IN THE...
- Candido, Toyama THE SOCIAL CONSTRUCTION OF "GREEN" MARKETS: A SYSTEMATIC...
- Ortelan MECHANISMS OF GOVERNANCE IN SWINE SECTOR: THE CASE OF...
- Donini, Prado, Martinelli CONFLICT MANAGEMENT IN AGRICULTURAL DEALERS: ANALYSIS OF...
- Kolya ASSESSING THE ROLE OF MANAGERIAL PRACTICES ON FIRM...
- Aviani, Feldmann COLLECTIVE ORGANIZATIONS AND THE CHALLENGE OF PLANT...
- Chouan, Barki MANAGING SUPPLY CHAINS AT THE BASE OF THE PYRAMID...

<u>Section 03 – 03h-18h30 – Profs. Alexandre Nicolella (FEARP USP); Dante Martinelli (FEARP USP) and</u> <u>Sylvia Saes (FEASP USP)</u>

- Cavalcanti THE ESSENTIAL TRINDAD IN HIGH TECH INDUSTRIES: ECOSYSTEM...
- Lemeilleur ALTERNATIVE GOVERNANCE AND CONTRACTUAL MODELS IN LOCAL...
- Neto, Rezende, Ferreira, Maciel THE IMPORTANCE OF THE INTELLECTUAL CAPITAL AND OF THE...
- Barros ORGANIZATIONAL DESIGN OF THE BIOEN-FAPESP PROGRAM:...
- Schnaider, Macchione Saes WHY DO SOME JOINT R&D PROJECTS FAIL TO BE...
- Arruda, Mariani, Carvalho COORDINATION AND GOVERNANCE STRUCTURES BETWEEN TOUR...
- Gonçalves, Vieira, Bánkuti RELATIONAL DRIVERS OF WILLINGNESS TO DEAL: A STUDY IN...
- Bernardino de Carvalho, Carvalho... DETERMINING THE USE OF CONTRACT IN CATTLE FEEDLOT IN

 BRAZIL
- Salgado, Morais, Bettini (WRONGLY) REGULATING THE CIGARETTES MARKET

<u>Section 04 – 03h-18h30 – Profs. Ben Ross Schneider (MIT); Hildo Meireles Souza Filho (UFSCar)</u> (UFRJ);Paulo Furqim de Azevedo (EASP FGV)

- Figni TRANSACTION COSTS IN HEALTH SUPPLY CHAIN AND HEALTH...
- Ryngelblum, Vianna, Onusic ANALYSIS OF CONSUMER PROTECTION PUBLIC POLICIES
- Martino, Mabovorvà FOOD SAFETY PRIVATE INVESTMENTS DRIVERS: A QUANTITATIVE...
- Afonso, Ornelas, de Oliveira PUBLIC MANAGEMENT IN BRAZIL: REFLECTIONS ON THE...
- Ito, Zylbersztajn POWER AND ASSET SPECIFICITY IN THE ECONOMIC ORGANIZATION
- Foscaches, Sproesser SUSTAINED COMPETITIVE ADVANTAGE IN AN INTERMODAL TERMINAL...
- Fredriksson INFORMAL FIRMS, INVESTMENT INCENTIVES AND FORMALIZATION
- Koenig, Oliveira, Saes EXPORT AND INVESTMENT PROMOTION ORGANIZATION: AN ANALYSIS...
- Penha, Oliveria INSTITUTIONAL CHANGE IN IRRIGATED AREAS OF FRUIT PRODUCTION IN...

<u>Section 05 – 03h-18h30 – Profs. Celina Souza (UFBA); Ramon V. G. Fernandez (UFABC) and Rubens Nunes (FZEA USP)</u>

- Filho RATIONALITY INTERTWINDED: CLASSICAL VS INSTITUTIONAL VIEW
- Toyama, Candido, Côrtes THE MUSIC INDUSTRY CASE ANALYZED THROUGH THREE DIFERENT...
- De Almeida, Araújo, Da Silveira COGNITION AND INNOVATION DIFFUSION: INDIVIDUAL LEVEL...
- Salles-Filho, Massaguer, Campos,... NEW HORIZONS FOR DECISION SUPPORT MECHANISMS PROMISES...
- Barros, Pereira, Andrade TOLERANCE AND VOTERS' BEHAVIOR: DO CORRUPTION AND...
- Picolli, Spers HEURISTICS AND BIASES OF BRAZILIAN RANCHER IN RELATION...
- Picolli, Spers THE COUNTRY OF ORIGIN EFFECT OF QUIMICAL COMPANIES ON...
- Bressan ON EXECUTIVES' STRATEGIC DECISION PROCESS AND THE MENTAL...
- Wever THE COGNITIVE SIDE, DARK SIDE AND EMOTIONAL SIDE OF THE "HOMO TRANSACTION COST ECONOMICUS"

<u>Section 06 – 03h-18h30 – Profs. Daniel Friel (Universidad de San Andrés); Sigismundo Bialokorski Neto</u> (FEARP USP) and Kássia Watanabe (FEA USP)

- Lemeilleur FOREST CERTIFICATION IMPLICATIONS FOR SMALL...
- Alves, Neuberger, Bernardes THE ROLE OF UNIVERSITIES IN DEVELOPING A SOLIDARITY...
- Zacareli, Veiga, Garcia ENVIRONMENTAL RESPONSIBILITY AND PRIVATE ACTORS: THE...
- godoy, Saes, Nunes CARBON MARKET AND INSTITUTIONAL ECONOMICS THEORY: DO...
- Ferreira, Pilli, Mazzon AN ANALYSIS OF THE GLOBAL REPORTING INITIATIVE (GRI)...
- Hohendorff, Engelmann TECHNOLOGICAL INNOVATION IN ENVIRONMENTAL INSTITUTIONS:...
- Mourad, Conejero, FerreiraTHE INFLUENCE OF INSTITUTIONAL AND ORGANIZATIONAL...
- Watanabe, Leão de Sousa, Lima Cheron,... UNDERSTANDING THE HIERARCHY GOVERNANCE OF SOME WINERIES...

<u>Section 07 – 03h-18h30 – Profs. Decio Zylbersztajn (FEASP USP) Jean –Marie Codron (INRA) and Silvia</u> <u>Caleman (UFMS)</u>

- Yeung, Caleman, Monteiro THE ROLE OF THE COURTS IN SOLVING CONFLICTS OF...
- Correia NATION IS A CONVENTION: WHY NATIONS FAIL?
- Prado Filho THE "TRAGEDY OF THE ANTICOMMONS" IN MOTION: COLLECTIVE...
- Pavez, Codron, Menard MECHANISMS OF ENFORCEMENT IN INTERNATIONAL TRADE: THE...
- Siniscalchi INSTITUTIONAL COMBINATION AND ECONOMIC DEVELOPMENT IN...
- Bambini, Furtado ORGANIZATIONAL R&D MODEL AND NETWORKED INNOVATION AT...
- Codron, Bouhsina, Bonnaud COLLECTIVE ACTION AND ALLOCATION OF DECISION RIGHTS IN...
- Avrichir, Lennan THE POLITICAL DYNAMIC OF CO-EVOLUTION: A CASE STUDY IN A...